# Closed Legs Don't Get Fed: Empowering Women to Negotiate and Succeed



#### Closed Legs Don't Get Fed by Reds Johnson

★ ★ ★ ★ ★ 4.3 out of 5 Language : English File size : 3045 KB Text-to-Speech : Enabled Screen Reader : Supported Enhanced typesetting: Enabled Word Wise : Enabled Print length : 110 pages Lending : Enabled



In her groundbreaking book, Closed Legs Don't Get Fed, acclaimed negotiation expert Azania Andrews reveals the secrets to successful negotiation, empowering women to break through barriers and achieve their goals.

Drawing on her own experiences as a woman of color, Andrews provides a unique and insightful perspective on the challenges women face in the negotiation arena. She exposes the subtle and overt biases that can prevent women from getting what they deserve and offers practical strategies for overcoming them.

Andrews's approach is both empowering and accessible. She provides clear and concise instructions on how to prepare for negotiations, build rapport, identify your interests, and make persuasive arguments. She also

includes case studies and exercises to help readers apply her principles to their own lives.

Whether you're a seasoned negotiator or just starting out, Closed Legs Don't Get Fed is an essential guide to achieving success in all aspects of your life.

#### **Praise for Closed Legs Don't Get Fed**

"Azania Andrews has written an essential guide for women who want to succeed in negotiations. Her insights are invaluable, and her strategies are proven to work." - Sheryl Sandberg, COO of Facebook

"Closed Legs Don't Get Fed is a must-read for any woman who wants to take control of her career and her life. Andrews provides a powerful framework for negotiation that can be used in any situation." - Arianna Huffington, founder of The Huffington Post

"Andrews's book is a game-changer for women who want to achieve their goals. She provides practical, actionable advice that can help women overcome any obstacle." - Soledad O'Brien, journalist and author

#### **About the Author**

Azania Andrews is an acclaimed negotiation expert, author, and speaker. She is the founder of the non-profit organization Leading Women, which provides training and resources to women who are pursuing leadership roles. Andrews has been featured in The New York Times, The Wall Street Journal, and Forbes, and she has appeared on The Today Show, Good Morning America, and CNN.

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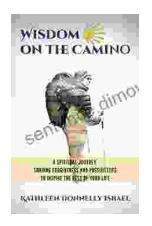
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